## The Cavan Sales Experience!

#### The Team

The Cavan Sales Team are a professional and friendly group and are at all times working to make your sales experience the best that it can be! Assistance with queries, guidance, directions, paperwork (veterinary certificates, warranties and passports) and anything sales related are all part of their forte and they are more than happy to help – all you need to do is ask!



# Before going into the Sales Ring....

Vendors have been working their magic on their Lots for quite some pre-sale and this does not stop when it gets to the sales complex. After checking in paperwork in the main office they can be seen at the stables preening, plaiting, shining and in full preparation mode prior to moving on to the showing arena to meet and show off to potential new owners when heights can be checked and to discuss more details on the Lot.













#### The Sales Ring....

Next stop is the Sales Ring where the selling ultimately happens. Gerry announces the Lot details and any other declared information and then it is over to George & Robert to use their auctioneering skills. Interested parties are able to follow the bids which are displayed on the bid board in both Euro and Sterling amounts and if your bid is successful Elaine will have you sign a purchaser's docket. If the final bid is not successful in the ring, where possible, Stuart will liaise with the vendor and purchaser and try reach a compromise in a private sale.

Payments are made in the accounts office where Margaret along with Ray and Aileen will help with purchaser payments and vendor queries regarding their payments.







### Friendly Atmosphere

Whether meeting up with old friends, discussing form with others on the ring, having a bite in Boomerangs restaurant, or when the thirst hits visiting Snaffles Bar, your business at Cavan is to buy or sell a horse or pony and our business is to make it a worthwhile and pleasant experience.



















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